

**WORKSHOP MINUTES**  
**SEMINOLE CITY COUNCIL**  
**September 29, 2020**

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The Workshop of the Seminole City Council was held on Tuesday, September 29, 2020, in the City Hall, City Council Chambers, 9199 - 113th Street North, Seminole, Florida.

Mayor Waters called the meeting to order at 6:00 P.M.

**PRESENT:**

Mayor Leslie Waters, Vice Mayor Chris Burke, Councilor Thom Barnhorn, Councilor Roger Edelman, Councilor Jim Olliver, Councilor Jim Quinn, Councilor Trish Springer. City Manager Ann Toney-Deal, City Attorney Jay Daigneault and City Clerk Ann Marie Mancuso.

**1. DISCUSS SOLID WASTE SERVICE PROVIDERS.**

Mayor Waters stated that the workshop was to review the solid waste Request for Proposals from four (4) companies. A sheet was distributed with the rankings from the Committee overseeing the Request for Proposals process. The Mayor also stated that at the end of the meeting, the Council will come to a consensus on a choice of a company to provide waste services and advise the City Manager to negotiate a contract.

Mayor Waters recognized City Manager Toney-Deal to give a summary of the Request for Proposals. City Manager Toney-Deal thanked all of the companies that submitted a Request for Proposal, and she identified the following people on the Committee: City Manager Ann Toney-Deal, City Finance Director Allison Broihier, City Community Development Director Mark Ely, City Public Works Director Rodney Due and Public Works Administrative Clerk Cathy Culp.

City Manager Toney-Deal stated that the Committee ranked the companies individually, and the results show that the committee was consistent in how they rated all four (4) companies. The results of the rankings were as follows: (1) Waste Pro of Florida, Inc.; (2) Waste Management Inc. of Florida; (3) Orion Waste Solutions; (4) Great Waste and Recycling Service LLC. City Manager Toney-Deal stated that every Council member received a copy of all of the Requests for Proposals, a summary of all reference checks, as well as the company's financials. The financials were kept confidential as per *Florida Statute* and were to be returned to the City Clerk after review. City Manager Toney-Deal stated that staff is recommending that Council rank Waste Pro of Florida, Inc. as number one (1) and authorize staff to negotiate a contract with Waste Pro of Florida, Inc. to provide solid waste services to the City of Seminole. Mayor Waters asked when the Requests for Proposals would be available for public viewing. City Manager Toney-Deal stated thirty (30) days from September 11, 2020, the Requests for Proposals will become public record.

Mayor Waters recognized Council members for comment and questions. Councilor Quinn expressed concern on the transition from the current company to the new company. He also made comment on the procedure of recycling. Councilor Barnhorn inquired whether the agreement would include both trash and recycling, and City Manager Toney-Deal advised him that it did. Councilor Edelman inquired about the term of the contract. City Manager Toney-Deal stated that the contract term is for seven (7) years and prior to the expiration of the seven (7) years, either party has the option to renew for another seven (7) years or discontinue. Councilor Edelman also inquired about the effective date of the contract, and City Manager Toney-Deal stated that it would be effective December 1, 2020. Councilor Olliver stated that he did his own rating scale and his rankings were identical to the committee's rankings. He was impressed with the work that both the companies and the staff invested into this project. Councilor Springer thanked staff for all of their time and effort, and also commended Waste Management for all of its years of service. Councilor Springer also inquired as to whether residents have the option of choosing one (1) day a week service over the two (2) day a week service. City Manager Toney-Deal stated that they do not, the service days in the agreement are for two (2) days a week. Vice Mayor Burke inquired as to the recycle program; is the recycling program optional for residents. Public Works Director Rodney Due stated that the recycling is included, however, if the residents want additional carts, they have that option, however, they would have to pay for any additional carts and pick-ups. Vice Mayor Burke also inquired about the duration of the recycling plan. City Manager Toney-Deal advised him that the recycling plan will be outlined in the agreement. Mayor Waters suggested that specifics listed be on the containers of what items are recyclable.

Mayor Waters asked what would happen if the contract cannot be agreed upon. City Manager Toney-Deal stated that the process would not start over, the offer would then go to the number two (2) ranked company.

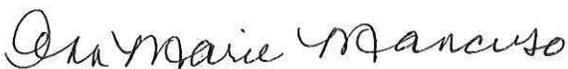
It was a consensus of the City Council to negotiate an agreement/contract with Waste Pro of Florida, Inc. and to bring it back for a vote by City Council on October 13, 2020.

It was also the consensus of the City Council that if a contract could not be negotiated with Waste Pro of Florida, Inc. then negotiations would move to the second ranked company: Waste Management Inc. of Florida.

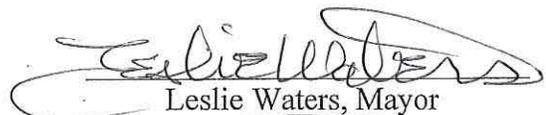
## **2. CONSIDER A MOTION FOR ADJOURNMENT**

There being no further business, Mayor Waters adjourned the meeting at 6:52 p.m.

Date Approved: October 13, 2020



Minutes prepared by City Clerk  
Ann Marie Mancuso

  
Leslie Waters, Mayor